



GOVERNMENT
OF THE REPUBLIC
OF KAZAKHSTAN



MINISTRY OF FOREIGN
AFFAIRS OF THE REPUBLIC
OF KAZAKHSTAN



KAZAKH INVEST
NATIONAL COMPANY



KAZAKHSTAN GLOBAL INVESTMENT ROUNDTABLE

KGIR 2019

3rd Edition

17 May | 2019

**Nur-Sultan city,
The Ritz Carlton Astana**

www.kgir.invest.gov.kz

ASTANA
ECONOMIC
FORUM 2019
16-17 MAY



Since 2017, **Kazakhstan Global Investment Roundtable** (“KGIR”) has been the key investment event of the Republic of Kazakhstan, spearheaded by the Prime Minister.

KGIR has become a trusted platform for an open dialogue between the Government and international investment community.

Every year, KGIR convenes over 500 selected delegates from 40 countries across the globe, including top level executives from the industry at large, financial sector, influential policy makers and international experts. The event is by invitation only.

This year’s third edition of KGIR is organised within the framework of Astana Economic Forum and dedicated to the theme of **“New Economy Boosting Kazakhstan’s Investment Potential”**. The programme includes 8 panel sessions in the format of roundtables, deep dive sessions with Government representatives and Astana International Financial Centre (AIFC). Delegates will learn about the latest developments in the country’s business environment from a Government delegation, listen to the experience of major domestic and foreign investors already active in the country and explore the business opportunities, originating in the large scale infrastructure and logistics projects unlocked by the «New Silk Road» vision as well as those stemming from the Government’s push to fulfil the potential of major domestic industries.

EVERY
YEAR

500
PARTICIPANTS

70
SPEAKERS

40
COUNTRIES

\$7BLN.
AGREEMENTS

100
JOURNALISTS



10:00

OPENING CEREMONY

10:10-10:30

PRIME MINISTER'S KEY NOTE

10.30-12.00

PLENARY SESSION

NEW ECONOMY BOOSTING KAZAKHSTAN'S INVESTMENT POTENTIAL

New technologies have brought along dramatic changes to our lives in the past 20 years. They disrupted whole industries, affected governance models, empowered entrepreneurs, consumers and policy-makers. They also levelled the playing field of global competition, giving countries across the globe a chance to excel by leveraging, first and foremost, their human capital. Kazakhstan is no exception. The Government's modernisation programme has proved conducive for innovation and elevated the country's economy beyond its vast endowment of natural resources. How can the rise of new sectors further strengthen the country's role as a business hub at the heart of Eurasia? What are the opportunities and challenges?

12:00-13:00

SIGNING CEREMONY

13:00-14:30

BUSINESS LUNCH

14:30-16:00

ROUNDTABLE 1

KAZAKHSTAN'S PRIVATISATION DRIVE: BUILDING A CAPITAL MARKET THROUGH THE IPO OF STATE-OWNED CHAMPIONS

The initial public offering (IPO) of Kazatomprom, the world's largest uranium producer, in November 2018 marked a landmark achievement for the country's privatisation programme. Other major state-owned enterprises (SOEs) are now expected to go public and thus give new momentum to the government's privatisation programme. Which Kazakh SOE will be next? What is the timeline for the remaining of the privatisation programme?

ROUNDTABLE 2

BUILDING BRIDGES BETWEEN EUROPE AND ASIA: KAZAKHSTAN'S ROLE AT THE HEART OF THE NEW SILK ROAD

Sitting at the heart of the Eurasian continent, the country has emerged as a key transport link in the grand scheme of reviving the network of ancient trade routes also known as the Silk Road. What are the opportunities of becoming a transport and logistics hub for overland Asia-Europe trade? What the challenges?

DEEP DIVE 1

MINING: A YEAR AFTER THE REFORM

The new subsoil code approved in mid-2018 set the tone for future developments of the Kazakh mining industry. Has it prompted the expected changes in the country's mining sector?

DEEP DIVE 2

ENERGY IN THE ERA OF NEW TECHNOLOGIES

Technology has disrupted the way we produce and consume energy. With renewable energy on the rise, energy from traditional fossil sources is also upgrading to match tightening global standards for efficiency and environmental friendliness. Kazakhstan is rich in fossil resources, and has potential for renewable energy too. Will the combination of both make the country a hub for the production of clean energy?

16:00-16:30

COFFEE BREAK

16:30-18:00

ROUNDTABLE 3

THE TRADE AND INVESTMENT DIVIDEND OF KAZAKHSTAN'S MULTI-VECTOR DIPLOMACY

The country's crafty multi-vector diplomatic approach raised its international profile and also contributed to its success in the sphere of trade and investment. How can Nur-Sultan further strengthen its global status in a world fraught with geopolitical and economic tensions? What are the main implications for global businesses and governments alike?

ROUNDTABLE 4

A BREADBASKET FOR EURASIA: UNLEASHING THE POTENTIAL OF KAZAKHSTAN'S AGRICULTURE

In a world facing growing demographic pressure, Kazakhstan vast agricultural and arable land has the potential to play a key role in meeting the challenges of global food security. Is the country's agribusiness sector on the verge of a new golden era?

DEEP DIVE №3

DIGITALISATION CHANGING THE RULES OF THE GAME IN THE PUBLIC AND PRIVATE SECTOR

The rise of the Internet of Things, Big Data and Artificial Intelligence, combined with the exponential capacity growth of computing devices has dramatically widened the range of tools available to public and private entities to pursue their mission. Public governance can be enhanced, private businesses can streamline their plans based on more accurate preliminary analyses and implementation phase. How is Kazakhstan adjusting to the ongoing technological revolution?

DEEP DIVE №4

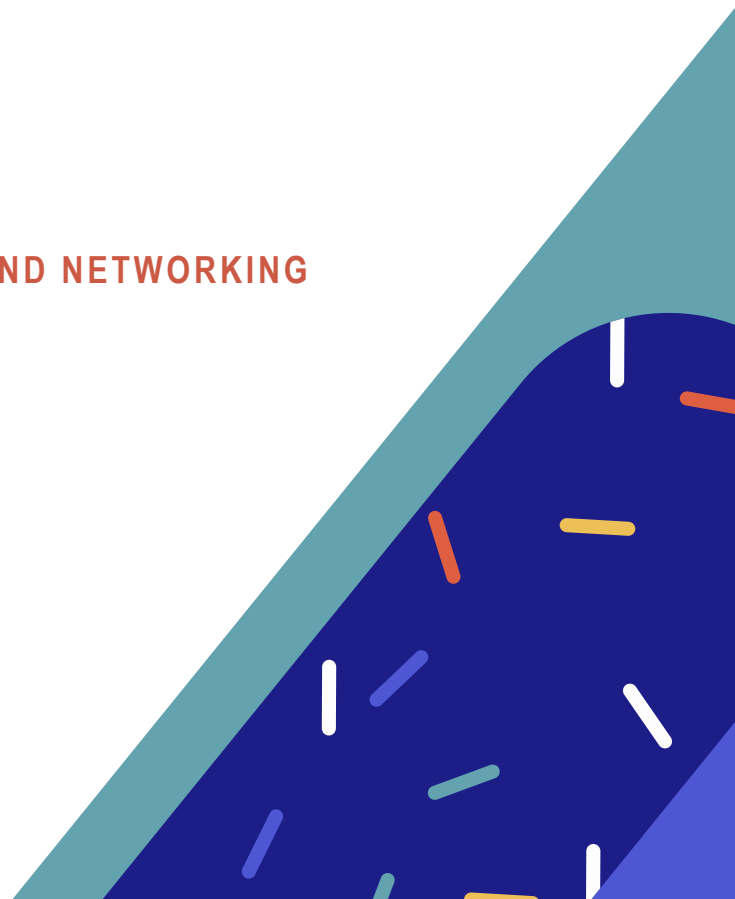
THE ASTANA INTERNATIONAL FINANCIAL CENTRE: A NEW FRONTIER FOR KAZAKH FINANCE AND FINTECH

The AIFC embodies the vision of making Kazakhstan a major financial centre ruled by English common law at the heart of Eurasia. What is the future of the city's brand new financial centre? Can it become a hotbed for financial innovation and local fintechs?



KEY EVENTS OF KGIR

- 1 PLENARY SESSION WITH PARTICIPATION OF THE PRIME MINISTER
- 2 PANEL SESSIONS AND ROUNDTABLES WITH PARTICIPATION OF KEY GOVERNMENT BODIES
- 3 WORKSHOPS
- 4 B2B MEETINGS
- 5 BUSINESS LUNCH AND NETWORKING





HISTORY OF KGIR

KGIR - 2017

KGIR - 2018

Moderators of KGIR – 2017 & KGIR – 2018



Torrey Clark-Shirnina
Managing Editor
for Russia and
Kazakhstan,
Bloomberg



Nik Gowing
Independent
TV Anchor



Charles Robertson
Chief Economist,
Renaissance Capital



Ryan Chilcote
Economics and
Global Affairs
TV Presenter



Piers Cumberlege
Board Director and Vice
Chair of the Investment
Committee, Global
Sustainable Capital
Management (GSCM)



Oriel Morrison
Co-anchor,
CNBC's Street Signs
(Singapore)



Daniel Salter
Head of
Research – Eurasia,
Renaissance Capital

Speakers of KGIR – 2017 & KGIR – 2018



Bakhytzhhan Sagintayev
Prime Minister
of Kazakhstan
(Sep 2016 – Feb 2019)



Kairat Kelimbetov
Governor of Astana
International Financial
Centre



Kanat Bozumbayev
Minister of Energy
of Kazakhstan



Zhenis Kassymbek
Minister of Investments
and Development
of Kazakhstan
(Jun 2016 – Feb 2019)



Umirzak Shukeyev
Deputy Prime Minister -
Minister of Agriculture
of Kazakhstan
(Dec 2017 - Feb 2019)



Jamal Saif Al Jarwan
Secretary General UAE
International Investors
Council



Daniel Yergin
Vice Chairman of IHS
Markit, American
economist, winner
of the Pulitzer Prize



Andrey Belyaninov
Chairman
of Eurasian
Development Bank



James Morgon
Managing director
of the Milken Institute,
Europe



Jochen Berbner
Managing Partner,
McKinsey (Kazakhstan)



Andras Hemberger
Senior Vice-President of
Mastercard (Central
Eastern Europe and
Israel)



Andres De Leon
COO of Hyperloop
Transportation
Technologies



Sang Ho Shin
CEO and Managing
Director of Kolon
World Investment



Kerry Adler
CEO of
SkyPower Global



Theodore Moran
Consultant to the UN and
governments in Asia and Latin
America, international business
and financial communities



Dr. Christopher Marks
Managing Director and
Head of Emerging Markets,
EMEA, Mitsubishi UFJ
Financial Group



Mikhail Lifshits
Chairman of the Board,
co-founder of ROTEC



Fabien de Molle
Vice President of
Business Development
of Total Eren
(wind power stations)



Wang Min
Vice President of
China Huaneng
Group



Rafael Santana
President and
CEO of GE
Transportation



John Campbell
Global Head of Strategic
Clients, Aberdeen Asset
Management



MEDIA PARTNERS

2017 - 2018



Bloomberg



2019



fDiMagazine

The Banker



PARTICIPANTS OF KGIR

2017 - 2018

■ Marubeni SANY Group ■ Mitsubishi Financial Group ■ Total ■ WILO ■ Al Nowais Investments – AMEA Power ■ SkyPower Global ■ ACWA Power ■ Bin Ham Group ■ Oppenheimer ■ UAE International Investors Council ■ Global Supply Chain Management ■ HIS Markit ■ Hyperloop Transportation Technologies ■ Qatar Financial Centre Regulation Authority ■ Arabtec Construction ■ Midein Holding ■ Central Bank of the State of Qatar ■ Schaeffler Technologies ■

IDEMIA ■ Bureau Veritas ■ Mastercard ■ Societaet CHORVS AG ■ Prisma Systems AG ■ LINDE Gas ■ Schneider Group ■ Kolon Industries ■ Sun Group ■ Cedar Meats ■ Azizi Group ■ YDA ■ Mabetex Group ■ DMB ■ Kibar Holding ■ Energy Group ■ Koc Holding ■ Qatar Stock Exchange ■ China Huaneng Group ■ ■ Qatar Financial Markets Authority Alarko ■ Northwest Power Construction ■

Engineering Corporation China Power International Holding ■ YTO International ■ China State Construction Port ■ Engineer Group Milken Institute ■ Total Eren ■ Eni S.p.A. ■ Saf Sulfur ■ SAJ Invest ■ Glaxo Smith Klein ■ Demir Export ■ Phoenix Global DMCC ■ POTEK ■ Yildizlar SSS holding ■ The World Trade ■ Centers Association



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photo by Fedot Fedotobek

Opportunity	GENERAL SPONSOR \$100 thousand	STRATEGIC PARTNER \$75 thousand	PARTNER \$50 thousand
Assistance in organising B2B meetings	+	+	+
Provision of dedicated area for promotional activities	+ (20 sq m)	+ (10 sq m)	+ (5 sq m)
Placement of the partner's logo and status on the following information sources: <ul style="list-style-type: none"> • KGIR website with a link to the partner's website; • Printed materials; • Materials of media partners; • Other media sources (<i>video broadcast, media zone, social media</i>) 	+	+	+
Placement of the partner's logo and status on the participants' badges	+	+	+
Mentioning of a partner in video broadcast	+		
Distribution of information and image materials during KGIR*	+	+	+

*Subject to the organisers' approval

OPPORTUNITIES FOR SPONSORS

Opportunity	Sponsor of welcoming coffee break \$15 thds	Sponsor of coffee break \$15 thds	Sponsor of dinner \$40 thds	Sponsor of cars and transportation \$20 thds
Branding of the coffee break zone		+		
Placement of the partner's logo and status on the following information sources: <ul style="list-style-type: none"> • KGIR website with a link to the partner's website; • Printed materials. 	+	+	+	+
Video broadcast on demonstration monitors during breaks	+	+	+	+
Distribution of information and image materials during KGIR*	+	+	+	

*Subject to the organisers' approval



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